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www.kyoceradocumentsolutions.com/en/

#### **KYOCERA** Document Solutions Inc.

# Put knowledge to work.

Kyocera Document Solutions has championed innovative technology since 1934.

We enable our customers to turn information into knowledge, excel at learning and surpass others.

With professional expertise and a culture of empathetic partnership, we help organisations put knowledge to work to drive change.

Contents

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Top Message

# Solution adviser contributing to your business.

- Put knowledge to work.

We at Kyocera Document Solutions are responsible for the document solution business in the Kyocera Group, which operates globally in a wide range of business fields.

In today's business world, digitalization is proceeding at an unprecedented pace and the volume of documents is growing exponentially.

In this business environment, we believe that our mission is to support our customers to effectively manage their information, and turn that information into knowledge, in order to address their challenges with a sense of speed.

By offering a total document solution, we are committed to contributing to the business growth and competitive advantage of our customers.

Based on the relationships of trust between our

customers and our technologies cultivated over the years, we will continue to expand into new fields and evolve.

By combining hardware, software and solutions, we aim to become your total document solution advisor who works closely with each customer and offers the optimal solution.



President Takashi Nagai



**Business Fields** 

Our strength lies not only in our document related services.



# Providing the optimal solutions for various business challenges.





Put knowledge to work.

Our strength lies not only in our products, but also our full range of comprehensive

#### **Printing Products**

With our wide-ranging lineup, we offer products suitable for all office environments from small to large-sized companies, featuring environmental friendliness and economic viability.

#### **Business Solutions**

We provide ECM solutions which enhance work efficiency and productivity by enabling companies to collectively manage all information and data.

#### **Commercial and Industrial Printing**

In response to diverse needs in the documents field, we are expanding into new business fields. Based on our know-how cultivated through our printer and MFP & Printer business, we developed Environmentally for commercial and industrial use.



## **Printing Products**

#### **ECOSYS Printers / MFPs**

Based on long-life technology cultivated by Kyocera Document Solutions over the years, we provide document solutions that are both ecological and economical. ECOSYS Printers were first launched in 1992, and in 1997, became the first page printer in the world to be awarded Germany's prestigious Blue Angel certification for environmentally friendly products. They continue to evolve today even after more than 25 years.



certification that was first established in 1978 by the German Federal Environment Agency. The certification is awarded to products and services that not only feature environmental friendliness, but also meet high standards of occupational safety and health, as well as quality of use. Known as one of the strictest environmental certifications, the Blue Angel is utilized as the basis for many other certifications in this field.

#### "Only Toner" Design

ECOSYS products incorporate an "Only Toner" Design. When refilling toners, it is possible to replace only the toner container without having to change other parts, such as the developer unit. This results in a reduced running cost compared to general products, which require additional replacement of surrounding parts when refilling toner. This feature contributes to environmental conservation by minimizing the amount of waste material produced.



**TASKalfa MFPs** 

Named by combining the words "task" and "alfa" (meaning "No. 1" or "the best" ), these MFPs contribute to enhancing work efficiency. Equipped with Kyocera's original and highly reliable technology, they address various challenges our customers face in their operations.



**Most Reliable** Color Copier MFP Brand

TASKalfa series were awarded the "Most Reliable Color Copier MFP Brand" by the US-based research institute BLI.

From small offices to large corporations, Kyocera offers a wide-ranging lineup of printers and MFPs that are both ecological and economical. The outstanding long-life performance of Kyocera printers has earned a strong reputation worldwide.

#### **Our Proprietary Toner**

By achieving a fuser temperature 30°C lower than conventional products, the total energy consumption is reduced by half. In addition, no organic solvent is used in the production process, and the amount of water used is extremely low, thus helping to conserve the environment. A uniform toner layer is formed to achieve clear and smooth image representation.



#### The Three Advantages of Our Proprietary Toner





#### PSLP\* Drums

Our organic photoreceptor drums offer stable electrical properties throughout its product life. More than 300,000 pages can be printed without replacing parts.

\*PSLP: Positive-charged Single Layer Photoconductor

#### a-Si\* Drums

We use amorphous silicon (a-Si), featuring a high degree of hardness, in our photoreceptor drums that form the core of printers and MFPs. This allows for the printing of more than 1 million pages.

\*a-Si: amorphous silicon





### **Business Solutions**

Business environments are changing at an unprecedented pace today as home and office hybrid workplaces continue to become the norm.

However, not all people working in organizations are able to catch up with these changes. Time, effort, cost and knowledge are necessary to adopt new ways of working and new values. As a partner, we offer  $ECM^{*_1} / CSP^{*_2}$  solutions based on the concept of "Put knowledge to work," which support customers transform their information into knowledge and make use of that knowledge in their operations.

As the volume of business information continues to grow exponentially, ECM / CSP solutions contribute to improving business productivity by enabling the integration, recognition, classification and utilization of data which exists in a wide variety of formats and across various business systems.

\*1 ECM = (Enterprise Content Management) solutions support organizations to share, manage, and utilize their information (paper / digital documents, image data, sound files etc.) in a single unified system.

\*2 CSP = (Content Services Platform) solutions support organizations in generating knowledge from their information with cutting edge technology such as Al and cloud services, in addition to information sharing, management and utilization.

For example, ECM / CSP solutions can automate workflows such as approval processes, and work seamlessly with core company systems and databases, thus enabling users to access this data across the organization from desktop or mobile devices.

Kyocera also provides Information & Communication Technology, or ICT, services that connect various products and services in a network environment to build and operate the necessary information infrastructure. We provide solutions that are tailored to each customer's unique business environment.



The need for on-demand printing is becoming increasingly diversified as digitization accelerates. Based on the know-how we have cultivated in office printers and MFPs, we are developing the inkjet business for commercial and industrial applications such as catalogs, direct mails, cloths and films.







## **Commercial and Industrial Printing**

## High Productivity

The TASKalfa Pro enables 150ppm printing and can continuously print 9,000 pages an hour continuously. The system features a maximum input capacity of 14,310 sheets and can stack up to 15,200 sheets in output (TASKalfa Pro 15000c).



Kyocera's water-based pigment inks, featuring excellent light resistance, water resistance and color development capability, enable to achieve high-quality images.



The TASKalfa Pro can print on a wide variety of media with different sizes, thicknesses and types by adjusting the distance between the inkjet heads and sheets.



R&D / Production





Providing products and services in the best quality, with new technology and challenging spirits.

Put knowledge to work. -

#### New Technological Development

In order to provide customers with optimal products and solutions, our company is engaging in technological developments and manufacturing in new fields.

We aim to drive innovation through new technologies, such as model-based design, deep learning, IoT and robotics.

At the heart of this development are employees with challenging spirits, committed to support the business of our customers.

R&D sites around the world are unified by the R&D Center at the global headquarters which provides new value through ground-breaking technology development and manufacturing.

#### **Smart Factories**

Our Printers, MFPs, toners, and photoreceptor drums are manufactured in four countries: Japan, China, Vietnam, and Czech Republic.

Striving to achieve top-quality manufacturing, we are developing smart factories through robot-automated production, as well as use of AI and IoT in data analysis to prevent defects in the production line.

In addition, by building a supply chain with an integrated system from orders to production and shipment, and developing a flexible production system, we have achieved a speedy and stable product supply.

Through these measures, we will continue to provide value in all aspects of QCD\* by advancing our smart factories.

\*QCD = Quality, Cost, and Delivery

#### Summary of Kyocera Group " Respect the Divine and Love People " Preserve the spirit to work fairly and honorably, respecting people, our work, our company and 东天营人 our global community. To provide opportunities for the material and intellectual growth of all our employees, and through our joint efforts, contribute to the advancement of society and humankind. **Consolidated Net Sales** JPY2,014,454 million (as of March 31, 2025) 289 (including Kyocera Corporation as of March 31, 2025) Group Companies 77,136(Excluding non-consolidated subsidiaries and affiliates accounted for by the equity method as of March 31, 2025) Group Employees

#### Management Based on the Bond of Human Minds

Kyocera started as a small, suburban factory, with no money, credentials or reputation. We had nothing to rely on but a little technology and 28 trustworthy colleagues.

Nonetheless, the company experienced rapid growth because everyone exerted their maximum efforts and managers devoted their lives to earning the trust of employees. We wanted to be an excellent company where all employees could believe in each other, abandon selfish motives, and be truly proud to work. This desire became the foundation of Kyocera's management.

Human minds are said to be easily changeable. Yet, there is nothing stronger than the human mind. Kyocera developed into what it is today because it is based on the bonds of human minds.

Founded

Established

July 1948

Capital

April 1, 2012

November 1934

Founder Kyocera Corporation Kazuo Inamori

#### Summary of Kyocera Document Solutions

Corporate Name KYOCERA Document Solutions Inc.

Global Headquarters 1-2-28 Tamatsukuri, Chuo-ku, Osaka 540-8585 Japan Tel. +81-6-6764-3555

Mita Industrial Co., Ltd. January 18, 2000 Name changed to KYOCERA Mita Corporation. Name changed to KYOCERA Document Solutions Inc.

President Takashi Nagai

**Group Companies** 



Including Kyocera Document Solutions Inc. as of March 2025

**Consolidated Net Sales** 



As of March 2025 (Rounded to the nearest ten million yen)

#### Group Employees

JPY12,000 million (100% KYOCERA Corporation)

21,776

As of March 2025

Consolidated Profit before Income Tax



As of March 2025

#### **Kyocera Document Solutions in Figures**

#### **Consolidated Sales by Segment** in the Kyocera Group

Kyocera Document Solutions is the business segment in the Kyocera Group, a global corporate group operating in a variety of fields, accounting for approximately 1/4 of the group's consolidated sales.

#### **Global Network**



Through our 42 sales companies worldwide, we provide products and services to approximately 170 countries and regions around the world.







## **Global Network**

Our global network, covering everything from R&D to customer support, lives up to the trust of our customers all over the world.



American Headquarters (New Jersey, USA)

#### Sales Sites in North, Central, and South America

USA / Canada / Mexico / Brazil / Chile



European Headquarters (Schiphol-Rijk, The Netherlands)

#### Sales Sites in Europe, the Middle East, and Africa

Germany / UK / France / Italy / The Netherlands / Belgium / Spain / Portugal / Switzerland / Austria / Russia / South Africa / Sweden / Denmark / Finland / Turkey / Czech Republic / Slovakia



Global Headquarters, R&D Center & Japanese Sales Company Osaka Headquarters (Osaka, Japan)



Asian Headquarters

(Hong Kong)

#### Sales Sites in Asia and Oceania

South Korea / Hong Kong / Taiwan / Thailand / Singapore / India / Vietnam / Malaysia / Japan / China / Australia / New Zealand

**R&D** Sites

USA (San Francisco and Los Angeles) / Vietnam (Hai Phong) / Philippines (Cebu) / Japan (Osaka, Mie and Kanagawa)



● Sales Company ● Manufacturing-Related Site / R&D Site

#### Manufacturing-Related Sites

Manufacturing-Related Sites

China (Shilong) / Vietnam (Hai Phong) / Japan (Osaka and Mie) / Czech Republic / Mexico / Hong Kong



Japanese Sales Company Tokyo Headquarters

**R&D** Sites

#### History / CSR Activities

# History

Our company was founded in 1934 as Mita Industrial. Originally focused in the manufacturing and sales of diazo-type copiers (blueprint machines), the company expanded its business throughout the world, mainly in Europe and the United States, as a manufacturer of copiers for professional use. We joined the Kyocera Group in 2000.

In the following year, Kyocera Corporation's printer division was unified with the company. By combining Kyocera Corporation's printer technology and our MFP technology cultivated over the years, we have continuously provided eco-friendly products to our customers.





2003

M&A with TA Triumph-Adley

Group (Germany)



2010

company in the Philippines

an R&D site in San Francisco, USA Establishment of Global Headquarters

2001 2000



the China plant (Shilong, China)

Establishment of

The Kyocera Group's CSR activities are

based on the Kyocera Philosophy,

which uses as its decision-making

criterion the principle to "Do what is

right as a human being." Through our

Kyocera Philosophy, we work to advance our corporate citizenship, build relationships of mutual trust with stake-

holders, and aim for sustainable

growth. At the same time, we endeavor

to contribute to the healthy develop-

ment of society.





2011

• Establishment of the Vietnam plant

(Germany)

 M&A with Cevonia Group Establishment of a sales company in Turkey

• M&A

2015

lata Group (UK

2016

2017



Elementary School Special Science Classes Global Headquarters and Hirakata Plant (Osaka, Japan) Using the principles of copiers, we held special classes on electricity.



Establishment of "Kyocera Classes" China Plant (Shilong, China) We held "Kyocera Classes" to teach our company's technology and know-how at vocational schools around the country.



2002

Health & Productivity Management Organization 2025 Certification

2008

Under the large enterprise category in the Certified Health & Productivity Management Organization Recognition Program established by the Ministry of Economy, Trade and Industry, we were certified as an enterprise/organization that showed particular excellence in the field of health and productivity management. We view our employees' health maintenance from a business management perspective and work to promote superior heastth management by coordinating with insures.



#### **Childrearing Support Enterprise Certification**

The Ministry of Health, Labor and Welfare's Osaka Labor Bureau certified us as a "Childrearing Support Enterprise" and awarded us the "Kurumin" next generation certification. By establishing an environment where it is easy to balance work and life, we are creating a workplace in which each and every employee can energetically and proactively shine in their work.



#### **Social Contribution Activities**

Establishment of a toner plant in the Czech Republic

Name changed to

"KYOCERA Document Solutions Inc."

2012

#### Kyocera Group's efforts



Support for the Inamori Foundation's Kyoto Prize Kyocera supports the international Kyoto Prize, established by the non-profit Inamori Foundation to honor individuals and group who have made significant contributions to the scientific, cultural and spiritual betterment of humankind.



Support for Kyoto Sanga F.C. The Kyocera Group supports the Kyoto-based professional soccer team Kyoto Sanga F.C.





- Establishment of a toner plant in the Mexico
- Establishment of KYOCERA Document Solutions Europe Management B.V.

2024

 Establishment of a sales company in the Vietnam and Malaysia



• Establishment of a sales company

in the Czech Republic

• M&A with DataBank Group (USA)

• M&A with Alos Group

(Germany)



M&A with Huon IT (Australia)



M&A with Everteam Softwar



 M&A with Optimal System: Group (Germany)

#### Kyocera Document Solutions Group's efforts



Participation in Social Contribution Activity Philippines R&D Site







**Volunteer Cleaning Activities** Australia Sales Company We took part in "Cleanup Australia Day" a volunteer cleaning initiative held throughout Australia.