



## Lab Test Report

A Comprehensive Keypoint Intelligence Laboratory Evaluation

# **KYOCERA ECOSYS M2735dw**

35 PPM Monochrome Print • Copy • Scan • Fax



Reliability **Excellent** Value Good Cost per Page € 0.0253 (Germany) **Apps/Onboard Tools Not Rated Image Quality** Good **Print Quality** Very Good Copy Quality Good **Usability Very Good** Serviceability/Management Very Good Walk-up Experience Very Good Workstation Experience Very Good Mobility **Not Rated** Security **Not Rated Features** Good Speed Good Print Speed Good Scan Speed Good Very Good Copy Speed

**Power Consumption** 



**Not Rated** 



### **OUR TAKE**

A compact monochrome laser MFP, the

KYOCERA ECOSYS M2735dw is a very good choice for small and mid-size workgroups. Users can expect minimal downtime, as the unit completed BLI's 10,000-impression durability test without any misfeeds and no service interventions. An intuitive interface design, simple routine maintenance procedures, and higher-than average toner yields all help boost worker productivity. For added convenience, support for Mopria Print Service, KYOCERA Mobile Print, Apple AirPrint, and Google Cloud Print lets users print to the device from their smartphones and tablets. An intuitive and graphical universal KX 7.x print driver means it's very easy to use at the desktop, while the unit is also easy to manage via KYOCERA NetViewer, which can assign specific alerts to different recipients, plus KYOCERA Command Center RX provides administrators with helpful details about device and consumables status. Output produced by the ECOSYS M2735dw will satisfy the needs of general office environments. KYOCERA employs long-life consumables to minimize the unit's environmental impact and further reduce TCO and downtime. BLI highly recommends the KYOCERA ECOSYS M2735dw.

#### KYOCERA ECOSYS M2735dw Fast Facts

| SRP/Street Price                               | €429/None                         |
|--|-----------------------------------|
| Max Monthly Duty Cycle                         | 20,000 impressions                |
| Manufacturer's Recom-<br>mended Monthly Volume | Info not available                |
| Rated Speed                                    | 35 ppm                            |
| Std Paper Source(s)                            | 1 drawer + 1 bypass               |
| Std Paper Capacity                             | 250 sheets                        |
| Paper Weights                                  | 60 to 163gsm                      |
| Bypass/Paper Weights                           | 60 to 220gsm                      |
| Max Paper Capacity                             | 850 sheets                        |
| System Memory (Std/Max)                        | 512-MB RAM/1.5-GB<br>RAM          |
| Document Feeder/ Capacity                      | RADF/50 originals                 |
| PDL/PCL  | Information not available         |
| HDD  |                                   |
| Scanner Technology/Speed                       | CIS/23 ipm color, 40 ipm<br>black |
| * At time of publication                       |                                   |

**Test Duration:** Two months, including a 10,000-impression durability test.

More information on the KYOCERA ECOSYS M2735dw is available through bliQ (www.buyerslab.com/bliQ).



### **BENEFITS**

Highly reliable performance, combined with simple routine maintenance, increase uptime

Compact footprint makes the device ideal for space-constrained office environments

Intuitive control panel and LCD display simplify job programming

Crisp text, smooth halftone coverage, and dark solids

The device is Mopria-certified with standard wireless and Wi-Fi Direct interfaces; it supports mobile printing from leading tablets and smartphones via AirPrint, Google Cloud Print, and KYOCERA Mobile Print app

### **ADVANTAGES**

Faster-than-average scan speeds in black and full-colour single-sided mode

Dramatically smaller scan file sizes in both compression modes for black, and in best compression mode for full-colour

### **LIMITATIONS**

More interventions may be required than with competitive models in this class

### RELIABILITY

**Excellent** 

The unit is certified highly reliable by Buyers Lab, completing a 10,000-impression durability test and 1,000 scans with no misfeeds recorded and no service required.

| Impressions Printed | 10,000 |
|---------------------|--------|
| Scanned Pages       | 1,000  |
| Misfeeds            | 0      |
| Misfeed Rate        | NA     |
| Service Calls       | 0      |



## VALUE

Good

Competitive purchase price for comparably equipped A4-size mono laser/LED printers in its class

Slightly higher-than-average supplies cost per page, but competitive overall

#### TESTED SUPPLIES COST PER PAGE (IN GERMAN EUROS)

|                     | Black    |
|---------------------|----------|
| Toner CPP           | € 0.0237 |
| Total Supplies CPP  | € 0.0253 |
| Competitive Average | € 0.0204 |

Toner CPP is based on the manufacturer's declared yield, in accordance with ISO/IEC 19752, and estimated street pricing for the cartridges, which are the only consumables.

#### 36-MONTH LIFECYCLE TCO ANALYSIS



Values are in German Euros. The pricing included in this TCO is provided from the manufacturer/distributor or obtained from the reseller websites at the time of publication (pricing may vary in other regions or at a later date). TCO includes supplies CPP (based on rated yields) multiplied out over 36 months, at stated monthly volumes and the purchase price of the device. Costs for paper, power, and maintenance contracts aren't included in Buyers Lab's pricing. For comparative purposes only; actual costs may vary based on page coverage and percentage of pages output.



## APPS/ONBOARD TOOLS

**Not Rated** 

KYOCERA's HyPAS platform is not supported on this model.

## IMAGE QUALITY

Good

|                  | Print Mode | Copy Mode |
|------------------|------------|-----------|
| Text             | Very Good  | Good      |
| Line Art         | Very Good  | Good      |
| Halftone Pattern | Good       | Good      |
| Halftone Range   | Very Good  | Good      |
| Solids           | Very Good  | Good      |

### PRINT QUALITY

**Very Good** 

Dark, sharp, and fully formed text, with no signs of breakup under magnification

Distinct fine lines, with consistent thickness, smooth circles, and diagonal lines, with no evidence of breakup or stair-stepping

Some overspray and minimal haloing visible around text when viewed under magnification

Distinct separation between all greyscale levels and smooth dot-fill with minimal banding

Dark solids, with no mottling visible

#### **BLACK PRINT DENSITY RANGE**

|                        | Density Range | Average Density |
|------------------------|---------------|-----------------|
| KYOCERA ECOSYS M2735dw | 1.11 to 1.27  | 1.22            |
| Competitive Average    | 1.12 to 1.76  | 1.43            |

Measurements are based on four readings corresponding to four different solid black locations on the output. The higher the density reading, the darker the image.

#### VISIBLE HALFTONE RANGE

|  | KYO | CERA | <b>ECOSYS</b> | M2735dw |
|--|-----|------|---------------|---------|
|--|-----|------|---------------|---------|

10% to 100%

The halftone range test original consists of 10 blocks of increasing dot-fill levels (10 to 100%, in 10% increments).



### COPY QUALITY

Good

Average darkness and sharpness of characters, with smooth curves and serifs (default text mode)

Distinct fine lines with consistent line thickness, fully formed circles, and smooth diagonal lines

Some overspray visible when text or line art was viewed under magnification

Distinct separation between levels; most of the entire range of greyscale (but not at the lowest (10%) level), and smooth dot-fill with minimal banding

Dark solids, with smooth toner coverage in copy mode

#### COPY DENSITY

|                        | Density Range | Average Density |
|------------------------|---------------|-----------------|
| Original               | 1.68 to 1.78  | 1.72            |
| KYOCERA ECOSYS M2735dw | 1.34 to 1.40  | 1.37            |
| Competitive Average    | 1.12 to 1.68  | 1.41            |

Measurements are based on two readings corresponding to two different solid black locations on the output. The higher the density, the darker the image.

#### VISIBLE HALFTONE RANGE

#### **KYOCERA ECOSYS M2735dw**

20% to 100%

The halftone range test original consists of eight blocks of increasing dot-fill levels (10%, 20%, 30%, 40%, 50%, 60%, 70%, 80%, 90%, 100%).

### **USABILITY**

Very Good

### SERVICEABILITY/MANAGEMENT

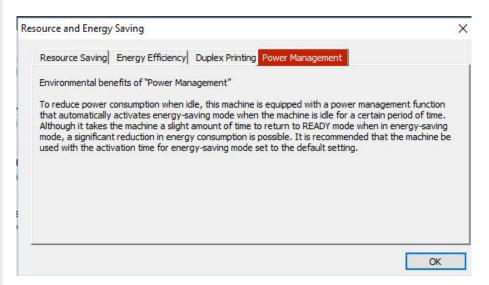
**Very Good** 

Physical set up is simple; packaging materials are not excessive and just two people can lift the unit out of the box and place it in the desired location. A 1,000-page starter cartridge is preinstalled, but must be removed from the device to dispose of its protective seal.

KYOCERA's Product Library DVD contains the administrative utility suite, which includes KYOCERA Net Viewer, Job Status Monitor, and KYOCERA Command Center RX, the embedded web server, as well as the drivers and documentation. The disc auto-runs and detects available KYOCERA devices on the network (either icon driven or as a list). After selecting the device with the Express Install option, just five clicks are required to install the KX driver, Status Monitor, Fonts, and an Uninstall utility. The port is created automatically. Users should be up and running in minutes.

#### KYOCERA ECOSYS M2735dw Lab Test Report





When the Product Library DVD is inserted, administrators are notified about the best means of ensuring environmental best practice, including power management options (see above), the use of recycled media, and duplex printing.

Net Admin is a unified solution for network device management for KYOCERA and third-party devices. Via Net Admin, administrators can view page counts and device status, as well as view and configure alerts for groups of devices on the network. Administrators can also access detailed information on individual devices such as the amount of toner remaining, configuration settings, and event logs.

Net Admin supports a map view that allows each device to be dragged and dropped to its specific location, allowing faster navigation for technical support.

Net Viewer allows administrators to create groups of products based on reporting or error notification requirements. Within a "report group", an administrator can receive email reports outlining a wide variety of device statistics, including printed page volumes and consumable levels, at time intervals of their choice.

KYOCERA Net Viewer allows administrators to clone device settings from one device to another, plus they can deploy drivers to multiple workstations on the network so that they don't have to be installed on each machine individually.



Command Center RX provides administrators with information about the unit and lets them handle tasks such as changing device settings, viewing device status, and monitoring toner and paper supplies. It also allows administrators to configure email alerts that can be sent to up to three recipients for error conditions, including paper jam, cover open, and add toner/paper







Misfeed access is either at the front (shown above) or at the rear of the device. If accessed at the front, the drum unit needs to be removed, but the surface of the drum is not exposed to any risk of damage during removal.



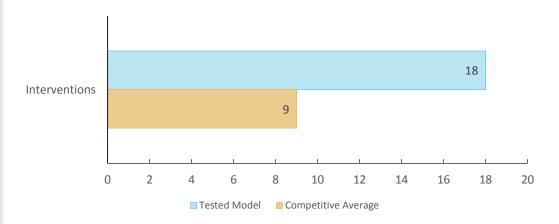
Buyers Lab technicians noted that loading paper trays is easy, with sliding paper guides, which move in sync. As is typical of models in this class, paper sizes must be confirmed on the touchscreen.



Procedures for replacing toner are easy. Although it can't be replaced while the unit is running, the cartridge is accessible from the front and lifts out easily after a blue lever on the left has been released.



### Estimated User Interventions (Over 36 Months)



User interventions are calculated based on manufacturer's rated toner yields (in accordance with ISO/IEC 19752), as well as the manufacturer's rated yields for other consumables (drums, developer units, waste containers, etc.). Buyers Lab calculates the total number of supplies and maintenance parts that would be required over 36 months (assuming 1,500 pages per month). Each individual cartridge or other consumable is counted as one intervention. Paper supply replenishments aren't included in Buyers Lab's calculations. Depicted scenario is for illustrative purposes only. The actual number of interventions over three years will vary based on a number of factors, including (but not limited to) page coverage, run lengths, usage patterns, periods of inactivity, and calibrations performed.

### WALK-UP EXPERIENCE

**Very Good** 

As would be expected of a device in this class, the unit can't perform two functions concurrently. Print jobs are downloaded one at a time from the network queue to the print queue. The unit doesn't support program ahead or copy reserve. Jobs are processed on a first-in, first-out basis; administrators can't change priority.

Print from USB is standard; the port is located on the front of the unit. The USB flash drive is auto-discovered; users can browse folders to select files-PDF, JPEG, XPS or TIFF-to output. Direct PDF encrypted print is also supported.

Scan to USB, PC, email and cloud are all supported; formats include JPEG, PDF (including PDF/A for archiving, standard, compressed or searchable, and TIFF in colour or black at various resolutions from 75 to 600 dpi).

### KYOCERA ECOSYS M2735dw Lab Test Report





The control panel's touchscreen display has a variety of icons, including dedicated selections for copy, scan, or fax output. The small touchscreen display is very easy to use.

### WORKSTATION EXPERIENCE

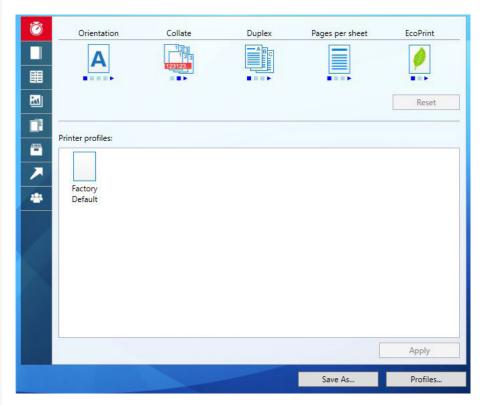
**Very Good** 

The control panel's touchscreen display has a variety of icons, including dedicated selections for copy, scan, or fax output. The small touchscreen display is very easy to use.

KYOCERA Net Viewer allows administrators to create groups of products based on reporting or error notification requirements. Within a "report group", an administrator can receive email reports outlining a wide variety of device statistics, including printed page volumes and consumable levels, at time intervals of their choice.

A software utility, KYOCERA Net Direct Print, is also included on the CD that enables direct printing of PDF, PostScript, PRN, and PRESCRIBE files without having the respective applications installed on the PC. Using this utility, users can send multiple files at one time and alter settings such as quantity, duplexing, N-up printing, and resolution.





The PCL driver is similar in style to the PostScript driver to reduce the learning curve for users who switch between the drivers.

## MOBILITY

**Not Rated** 

The device is Mopria-certified with standard wireless and Wi-Fi Direct interfaces; it supports mobile printing from leading tablets and smartphones via AirPrint, Google Cloud Print, and KYOCERA Mobile Print app. A USB host port supports direct printing of a variety of file formats including PDF, JPEG, TIFF, and XPS.

## SECURITY

**Not Rated** 

#### SECURITY FEATURES

| AUTHENTICATION                               |          |
|--|----------|
| Network user authentication at control panel | Standard |
| Windows                                      | Yes      |
| Novell NetWare NDPS                          | NA       |
| LDAP   | No       |
| Kerberos                                     | Yes      |
| 802.1x wireless                              | Yes      |
| SMTP   | Yes      |
| POP before SMTP                              | Yes      |





| Biometric   | No   |
|---|--|
| ID Card   | Optional                                   |
| HID   | Yes  |
| Common Access                                       | INA  |
| Other   | Equitrac, PaSoRi, RFIDEAS, ELATEC, Omnikey |
| Registered department or user ID codes              | Standard                                   |
| Number  | 100  |
| ACCESS CONTROL                                      |  |
| Restrict colour                                     | Standard                                   |
| Control panel lock/disablement                      | Standard                                   |
| Restrict access to address book                     | Standard                                   |
| Restrict USB port                                   | Standard                                   |
| Restrict direct printing                            | Standard                                   |
| Restrict other                                      | Any function using user ID                 |
| HARD DRIVE  |  |
| Encryption  | NA   |
| Maximum level                                       | NA   |
| Overwrite   | NA   |
| Method  | NA   |
| Maximum number after a job                          | NA   |
| Maximum number at end of lease                      | NA   |
| Lock  | NA   |
| Removable   | NA   |
| Password-protected mailboxes                        | NA   |
| Data auto-deletion in mailboxes                     | NA   |
| JOB TRACKING  |  |
| Job logs  | Standard                                   |
| Digital signature                                   | No   |
| Verify document came from device                    | NA   |
| Verify document came from specific user             | NA   |
| JOB PROTECTION                                      |  |
| Encrypted secure print                              | Standard                                   |
| Secure print  | Standard                                   |
| Encrypted scanning                                  | Standard                                   |
| Maximum level                                       | AES 128-bit                                |
| For scan to USB                                     | Yes  |
| Unauthorised scan/copy protection block (watermark) | Standard                                   |
| Compatible with same-brand devices                  | Yes  |
| Compatible with third-party devices                 | No   |
|   |  |



| Protocol disablement           | Standard |
|--------------------------------|----------|
| Port disablement               | Standard |
| IP address filtering           | Standard |
| MAC address filtering          | No       |
| HTTPS                          | Standard |
| Self-signed certificate        | Yes      |
| Certificate signing request    | Yes      |
| IPsec                          | Standard |
| IPv6                           | Standard |
| Secure Sockets Layer (SSL)     | Standard |
| S/MIME encryption              | INA      |
| SNMPv3 support                 | Standard |
| Transport Layer Security (TLS) | Standard |
| Trusted Platform Module (TPM)  | INA      |
| CERTIFICATIONS                 |          |
| Common Criteria                | No       |
| EAL level                      | NA       |
| Capabilities certified         | NA       |
| FIPS 140-2                     | No       |
| Level                          | NA       |
| IEEE 2600                      | No       |
| OTHER                          |          |
| Administrator password length  | 64       |
| Password-protected web server  | Yes      |
| Additional features            | NA       |
| Third-party features           | NA       |

## **FEATURES**

Good

The unit's standard RAM capacity of 512 MB is competitive compared with the standard capacity of A4-size printer MFPs in this class, but its maximum 1.5-GB capacity is above average.

The standard paper capacity of 250 sheets (with an additional 50-sheet bypass) is competitive. It can also be upgraded to a maximum of four paper sources totalling 850 sheets, which is also competitive with in its group.

Media weights accommodated through the drawers (163gsm) and bypass (220gsm), are above average in this class.



### SPEED

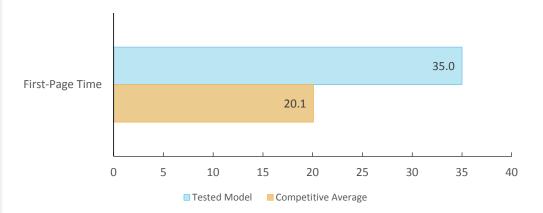
Good

### PRINT SPEED

Good

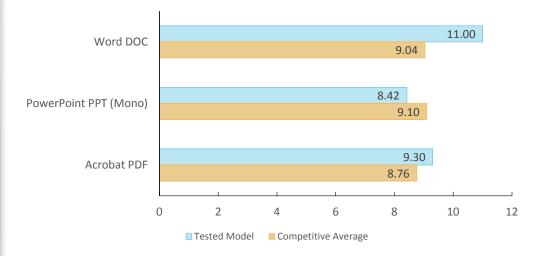
For both short- and long-run jobs in simplex mode, the unit's speed is competitive; in duplex mode, speeds are also competitive.

### First-Page Print Time from Overnight Sleep (in Seconds)



Device sits idle overnight; a single-page black Word document is sent to the device; first-print time indicates the time it took to RIP the image and deliver the first page of the test document to the output tray.

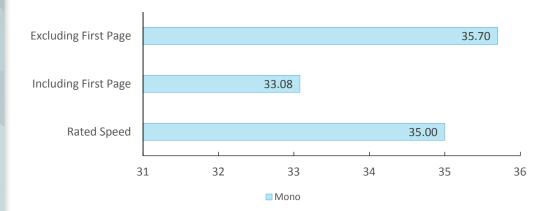
#### First-Page Print Time from Ready Mode by File Type (in Seconds)



First-print time indicates the time it took to process, image and deliver a single-page test document to the output tray. Files tested include a Word document (.doc; black text), and an Acrobat file (.pdf; black text and graphics). The unit's print speeds were tested at the default 600 dpi using the PCL 6 driver.

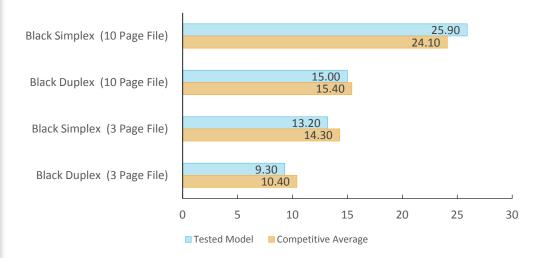


### Buyers Lab's Tested Print Speed (in PPM)



Print speed is tested using Buyers Lab's Monochrome Test Original with 6% page coverage. The test page is printed in a quantity equal to double the vendor's rated print speed for the device in each mode tested (e.g., if the vendor's rated print speed is 20 ppm, 40 pages are printed). The unit's print speeds were tested using the PCL 6 driver.

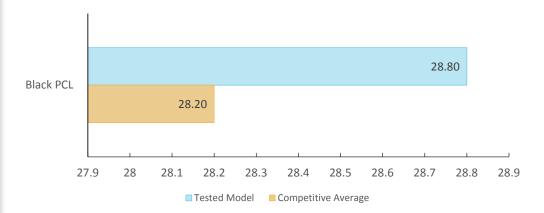
#### First-Set Print Speed (Single Set; in PPM)



Single-set speed is tested using a 3-page and a 10-page black document. The unit was tested using the PCL driver.

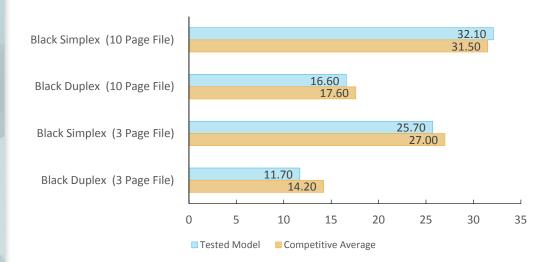


### Job Stream (Speed in PPM)



Buyers Lab's job stream includes Word documents, Outlook email messages, Excel spreadsheets, PowerPoint presentations, HTML files, and Acrobat PDF files, totalling 19 pages. This test simulates the type of traffic a typical device might experience in a real-world, multi-user environment. All of the files are sent to the device as a group, at which time the stopwatch begins; timing ends when the last page of the last file exits the device.

### Average Print Speed (Multi-Set; in PPM)



Print speed is tested using a 3-page and a 10-page black document. BLI obtains the overall speed by averaging the tested speed for each run length (1, 5, 10 and 20 sets). The unit was tested using the PCL 6 driver.

### SCAN SPEED

Good

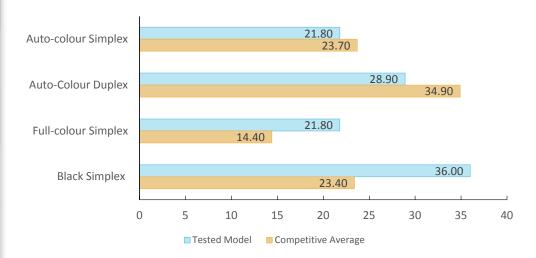
The unit is faster than average in black mode and in full-colour when scanning single sided.

In auto-colour mode simplex speeds are competitive but duplex speed is below average.

Dramatically smaller scan file sizes are observed in both compression modes for black, and in best compression mode for full-colour.



### Scan Speed (in IPM)



Testing is conducted with a 10-page file scanned in default mode at 300 dpi in PDF format.

### SCAN FILE SIZE (IN KB)

|                                   | Tested Model | Competitive Average |
|-----------------------------------|--------------|---------------------|
| Full-colour (Default Compression) | 593          | 540                 |
| Auto-colour (Default Compression) | 593          | 566                 |
| Full-colour (Best Compression)    | 131          | 292                 |
| Black (Default Compression)       | 47           | 218                 |
| Black (Best Compression)          | 47           | 149                 |

Testing is conducted with single-page files scanned at 300 dpi in PDF format.

### COPY SPEED

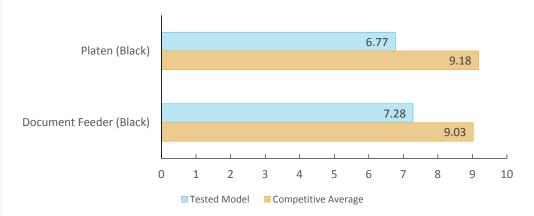
**Very Good** 

First-copy times from the platen and document feeder are both faster than average

Running speed when copying sets in simplex and both duplex modes is competitive.

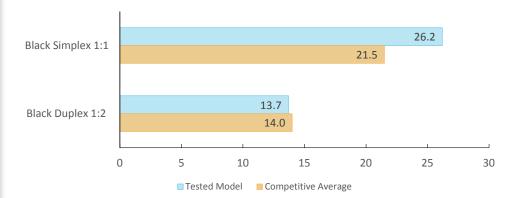


### First-Copy Times (in Seconds)



First-copy time is measured as the time it takes for a single copy to completely exit the device when a copy is made from an original placed in the document feeder and on the platen.

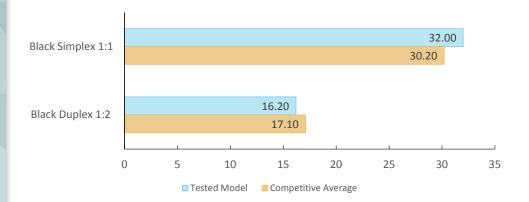
### Copy Speed (Single-Set; in CPM)



Single-set copy speed is tested using a 10-page black document. Timing begins as the start button is pressed, pages are scanned through the document feeder, and timing ends when the last page of a single-set of the document exits the device.



### Average Copy Speed (Multi-Set; in CPM)



Copy speed is tested using a 3-page and a 10-page black document. Buyers Lab obtains the overall speed by averaging the tested speed for each run length (1, 5, 10 and 20 sets).

## POWER CONSUMPTION

**Not Rated** 

#### PROJECTED ANNUAL ENERGY CONSUMPTION (IN KWH)

| Total Annual Energy Consumed | 19.4216 kWh |
|------------------------------|-------------|
| Competitive Average          | 46.1735 kWh |

Calculations based on printing BLI's job stream test suite over a four-hour period, with the machine set to go into its energy-save and/ or sleep modes at the shortest intervals possible. Total yearly energy consumption is calculated based on the total energy used during a typical workday, plus overnight and weekend sleep energy. Total number of pages run is based on a Buyers Lab survey of average monthly volumes by speed range.

Pages Printed: 114 total - 6 jobs of 19 pages each

Test Documents Used: DOC, XLS, PPT, HTML, PDF, Outlook email messages

Output Modes: 50% simplex, 50% duplex

Total number of pages run is based on a BLI survey of average monthly volumes by speed range.

#### **ENVIRONMENTAL FEATURES**

| Specified capable of running recycled paper (30%/50%/100% post-consumer content)  | Yes  |
|---|--|
| Instant/Quick Fusing  | No   |
| Duplexing   | Yes  |
| Toner-save mode   | Yes  |
| RoHS compliant  | Yes  |
| Toner cartridge recycling program for this product                                | Yes  |
| Ability to program features such as duplexing and auto shut-off over entire fleet | Yes  |
| What tool can be used to do this?   | System menu, KX driver, KYOCERA Net Viewer and KYOCERA Net Admin |
|   |  |

| Eco-Label Certifications |                              |
|--------------------------|------------------------------|
| ENERGY STAR              | Yes                          |
| Other                    | ECMA-370/The Eco Declaration |

INA: The vendor declined to provide this information NA: Not applicable



### **SUPPORTING TEST DATA**

**Test Environment:** This product was tested in Buyers Lab's European test lab, in an environment monitored by two Temp/RH chart recorders, which ensures that the typical office conditions are being maintained. All products lab tested by Buyers Lab are powered by dedicated circuits that are protected by ESP (Electronic Systems Protection, Inc.) surge protectors to prevent transient power and communication disturbances from affecting equipment under test.

**Test Equipment:** Buyers Lab's dedicated test network in Europe, consisting of Windows 2008 servers, Windows 7, and 8 and 10 workstations, 10/100/1000BaseTX network switches and CAT5e/6 cabling.

**Test Duration:** Products are tested for two months, a portion of which consists of a durability test during which the product is run at half of its manufacturer-rated maximum monthly volume, with 25 percent of the test volume comprised of copy jobs and 75 percent comprised of print jobs. Buyers Lab's daily test usage is designed to replicate real-world use over an eight-hour workday, and as such includes a mix of various-size documents, simplex and duplex modes, and a mix of short, moderate, and long run lengths, and on/off cycles, throughout the day. The durability evaluation also includes testing of the document feeder/scanner in simplex and duplex modes for an additional 10 percent of the monthly maximum volume, evenly divided over the course of the test.

**Tested Configuration:** KYOCERA ECOSYS M2735dw base unit (UK).

**Competitive Average Model Group:** Buyers Lab defines competitive models as comparably equipped models, that support the same maximum paper size as the tested model, in the same speed range (+/- 5ppm), with a similar duty cycle and target market.

**Test Procedures:** Buyers Lab's testing includes both Buyers Lab proprietary and industry-standard test procedures and documents. The reliability test is conducted using Georgia Pacific and Boise paper in the US, and UPM, Data Copy and Mondi paper in the UK. In both labs, 30 percent of the paper is recycled. The media used for image quality testing is Georgia Pacific Printing Paper (24 lb., 96 brightness) in the US and UPM Future ImageTech 100 gsm in the UK.

**Note:** This report is based on Buyers Lab testing one representative test sample at a specific point in time. Buyers Lab is not responsible for differences in performance that may be the result of lot-to-lot variation, changes in production and machine modifications implemented by the manufacturer, service issues or any other reason beyond Buyers Lab's control. Test unit serial #: VCC6X00566

**About Keypoint Intelligence - Buyers Lab:** Keypoint Intelligence is a one-stop shop for the digital imaging industry. With our unparalleled tools and unmatched depth of knowledge, we cut through the noise of data to offer clients the unbiased insights and responsive tools they need in those mission-critical moments that define their products and empower their sales.

For over 50 years, Buyers Lab has been the global document imaging industry's resource for unbiased and reliable information, test data, and competitive selling tools. What started out as a consumer-based publication about office equipment has become an all-encompassing industry resource. Buyers Lab evolves in tandem with the everchanging landscape of document imaging solutions, constantly updating our methods, expanding our offerings, and tracking cutting-edge developments.



#### **KEYPOINT INTELLIGENCE - BUYERS LAB • NORTH AMERICA • EUROPE • ASIA**

**Gerry Stoia, CEO** 

Deanna Flanick, CRO

Patrick Albus, CFO

Jeff Hayes

Managing Director Jeff.Hayes@keypointintelligence.com

Randy Dazo

Director, Office Technology & Services Group Randy.Dazo@keypointintelligence.com

Jamie Bsales

Director, Software Analysis
Jamie.Bsales@keypointintelligence.com

George Mikolay

Associate Director, Copiers/Production George.Mikolay@keypointintelligence.com

Marlene Orr

Director, Printer & MFP Analysis Marlene.Orr@keypointintelligence.com

**Carl Schell** 

Managing Editor Carl.Schell@keypointintelligence.com

U.S. ANALYSTS

Kris Alvarez

Editor

Kris.Alvarez@keypointintelligence.com

Felicia Heiney

Editor

Felicia.Heiney@keypointintelligence.com

Lee Davis

Editor, Scanners/Software Evaluation Lee.Davis@keypointintelligence.com

**Kaitlin Shaw** 

Editor, Printer & MFP Evaluation Kaitlin.Shaw@keypointintelligence.com

### **EUROPEAN ANALYSTS**

Priya Gohil

Senior Editor

Priya.Gohil@keypointintelligence.com

Simon Plumtree

Senior Editor

Simon.Plumtree@keypointintelligence.com

**Andrew Unsworth** 

Editor

Andrew.Unsworth@keypointintelligence.com

### LABORATORY

**Pete Emory** 

Director, U.S./Asia Research & Lab Services

**David Sweetnam** 

Director, EMEA/Asia Research & Lab Services

#### COMMERCIAL

Mike Fergus

Vice President of Marketing & Product Development

Gerry O'Rourke

International Commercial Director

# CERTIFICATE OF RELIABILITY

Awarded to

KYOCERA Document Solutions Europe B.V.

for the performance of the

### KYOCERA ECOSYS M2735dw

in Buyers Lab's in-house durability test



GERRY STOIA, CEO

FEBRUARY 2018

DATE

This is to certify that when subjected to a 10,000-impression Buyers Lab durability test, the KYOCERA ECOSYS M2735dw proved to be a highly reliable product.

### **BUYERS LABORATORY**

THE LEADING INDEPENDENT OFFICE PRODUCTS TEST LAB AND BUSINESS CONSUMER ADVOCATE

NORTH AMERICA • EUROPE • ASIA • KEYPOINTINTELLIGENCE.COM

©2018 Keypoint Intelligence. Reproduced with permission.